# **PRIME**Time

Tuesday, 21 February 2023 / 8:40 AM CLT Egypt / Daily Newsletter



## **Endless Results**

### **TODAY'S TOP NEWS & ANALYSIS**

Egyptian Ministry of Agriculture releases amounts of corn and soybeans

Upper Egypt Flour Mills Q2 2022/23: A strong quarter on higher revenues

EFIC 2022: Strong y/y growth, yet weaker Q4 margins

SKPC 2022: Ethylene and local polyethylene sales steal the show

Arab Aluminum preliminary 2022: Local sales maintain growth

Intesa Sanpaolo may fully acquire ALEXBANK

CBE approves ABC Bank's acquisition of BLOM Bank

### **MACRO**

## **Egyptian Ministry of Agriculture releases amounts of corn and soybeans**

Last week, the Egyptian **Ministry of Agriculture** released 81,000 tons of corn worth USD29mn and 34,000 tons of soybeans worth USD26mn, in addition to fodder worth USD4mn. (Al-Borsa)

### **CORPORATE**

## Upper Egypt Flour Mills Q2 2022/23: A strong quarter on higher revenues

Upper Egypt Flour Mills [**UEFM**] reported a consolidated Q2 2022/23 consolidated net profit of EGP45mn (+65% y/y) as:

- Revenues rose to EGP576mn (+56% y/y).
- Gross profit margin was almost flat at 14.7% (+0.3pp y/y).
- SG&A-to-revenues ratio improved to 6.5% (-1.2pp y/y). (Company disclosure)

## EFIC 2022: Strong y/y growth, yet weaker Q4 margins

Egyptian Financial & Industrial Co. [EFIC] announced its full 2022 consolidated financials, where:

## y/y:

- Net income increased by 148% to EGP755mn, partially on the back of 33% y/y higher sales of EGP3.6bn on higher prices, which led GPM to increase by 5pp to 35%.
- Net financing income recorded EGP86mn vs. net financing expense of EGP66mn a year before, mostly realized in Q4 2022.
- Other operating income increased by 138% y/y to EGP20mn on a one-off sale of waste.





## q/q:

- Q4 2022 was relatively weak, as GPM dropped to 22% vs. 29% in Q3 2022, mainly due to COGS ( $\pm$ 21% q/q) outpacing sales ( $\pm$ 11% q/q), which could possibly be attributable to lower selling prices or higher raw materials costs (e.g. Sulphur).
- Despite a lower GPM, net income rose 31% q/q to EGP145mn in Q4 2022 on higher net financing income and other operating income.

EFIC's ROE has increased to 36% against 19% a year before. Its BoD has proposed distributing a cash dividend of EGP3/Share, implying a 45% payout ratio and a 7% yield. (Company disclosures:  $\underline{1}$ ,  $\underline{2}$ )

## SKPC 2022: Ethylene and local polyethylene sales steal the show

Sidi Kerir Petrochemicals Co. (Sidpec) [**SKPC**] released its 2022 results, posting net profits of EGP1.2bn (+131% y/y) on higher revenues of EGP8.6bn (+69% y/y) with a 24% GPM (+3pp y/y), mainly attributed to:

- Higher local polyethylene revenues of EGP3.8bn (+108% y/y) on the back of selling 126,000 tons (+54,000 tons y/y) at higher selling prices.
- Significantly higher ethylene revenues of EGP835mn (+184% y/y) as a result of selling 36,000 tons (+18,000 tons y/y) at higher selling prices.
- Secondary product (Butene-1, Ethane, Naphtha, etc.) revenues reached EGP1.3bn (+215% y/y) as a result of higher prices and greater sales volume.

SKPC showed exceptional Q4 2022 results, posting net profits of EGP493mn (+78% q/q) on higher revenues of EGP2.8bn (+49% q/q) with a 31% GPM (+7pp q/q), mainly attributed to:

- Recording an FX loss of only EGP0.8mn vs. EGP34mn the previous quarter.
- Earning an interest income of EGP40mn (+90% q/q).
- Higher polyethylene export revenues of EGP672mn (+52% q/q) as a result of the EGP devaluation.
- Higher ethylene revenues of EGP245mn (+20% q/q), driven by higher selling prices. (<u>Company disclosure</u>)

## Arab Aluminum preliminary 2022: Local sales maintain growth

Arab Aluminum's [**ALUM**] preliminary results for 2022 showed sales almost flat y/y (-1%) at EGP370mn on 21% lower exports. However, GPM increased to 13.5% vs. 12.9% a year before on lower cost. Net income increased 10% y/y to EGP23mn on other income of EGP4.9mn (+218% y/y) and a lower effective tax rate of 20% vs. 27% a year before. Meanwhile, BoD has proposed distributing a cash dividend of EGP1.75/share, implying a 43% payout ratio and a 2.7% yield. (Company disclosure)



## Intesa Sanpaolo may fully acquire ALEXBANK

**Intesa Sanpaolo Group**, the Italian international bank, is reportedly negotiating to acquire the remaining 20% of **Bank of Alexandria (ALEXBANK)** owned by the **Egyptian government** to turn it into a fully-owned subsidiary. The deal value is yet to be disclosed. (<u>Hapi</u>)

## **CBE approves ABC Bank's acquisition of BLOM Bank**

In an official gazette, the **Central Bank of Egypt (CBE)** announced approving the full acquisition of **BLOM Bank** by **Arab Banking Corporation (ABC)**. In August 2021, ABC Bank acquired 99.5% of BLOM Bank for USD425mn, which according to ABC Bank increased its market share 3x. (Economy plus)

### **MARKETS PERFORMANCE**

Curre	Current equity market cap (EGPbn) 1,070.9				1,070.9	Equity turnover (EGPmn): Last, ytd avg.			1,874.2	2,381.5	
				daily chg.	ytd chg.					daily chg.	ytd chg.
Ħ	7	EGX 30	16,814.00	(2.96%)	15.18%	<b>\</b>	7	Gold	1,841.38	(0.05%)	0.81%
	7	EGX 30 TR	6,924.73	(2.92%)	15.32%		71	Silver	21.82	0.40%	(9.36%)
	7	EGX 70 EWI	2,946.15	(1.85%)	5.15%	8	7	Brent Oil	84.07	(1.20%)	(3.02%)
	7	EGX 100 EWI	4,409.99	(2.10%)	6.38%		7	WTI	76.34	(0.05%)	(5.16%)
	71	DFMGI	3,462.13	0.13%	3.78%	0	71	Natural Gas	2.28	(2.24%)	(50.30%)
	7	ADSMI	9,975.87	(0.01%)	(2.30%)	EGP	71	USD/EGP	30.57	0.09%	(18.95%)
5,000	7	TASI	10,370.97	(1.16%)	(1.03%)	€	7	EUR/USD	1.07	(0.14%)	(0.32%)
	71	QE Index	10,716.74	0.00%	0.33%	£	7	GBP/USD	1.20	(0.13%)	(0.48%)
***	7	S&P 500	4,079.09	(0.28%)	6.24%	¥	7	USD/JPY	134.25	(0.07%)	(2.44%)
	71	Dow 30	33,826.69	0.39%	2.05%	Н	71	6M TB yield	21.77	18	260
	7	NASDAQ	11,787.27	(0.58%)	12.62%		7	1Y TB yield	22.27	15	337
	7	VIX	21.23	6.04%	(2.03%)		⇔	10Y TB yield	14.68	0	0
0	7	STOXX 50	4,271.18	(0.09%)	12.59%	<u> </u>	71	2Y TB yield	4.62	(1)	19
EM	7	MSCI Emerging	1,005.21	0.58%	5.11%		7	10Y TB yield	3.81	1	(6)
FM	7	MSCI Frontier	494.62	0.75%	4.72%		7	30Y TB yield	3.87	3	(9)

<sup>\*</sup> As of market close, except for commodities and currencies at 8.35am CLT. Change in Treasuries is in basis points. Source: Bloomberg, CBE.

### **KEY DATES**

DATE	TICKER	TYPE	EVENT
22-Feb-23	EKHO	BoD meeting	Discussing financial results.
22-Feb-23 22-Feb-23	AMOC SKPC	Cash dividend Stock dividend	Payment date for a dividend of EGP0.25/share (2nd installment). Last date for eligibility for a 0.20-for-1 stock dividend.
23-Feb-23	SKPC	Stock dividend	Date for distributing a 0.20-for-1 stock dividend.
25-Feb-23	OLFI	OGM	Approving financial statements ending 31 Dec. 2022 and the proposed dividends.
26-Feb-23	CANA	Stock dividend	Last date for eligibility for a 0.24-for-1 stock dividend.
27-Feb-23	CANA	Stock dividend	Date for distributing a 0.24-for-1 stock dividend.



28-Feb-23	BTFH	EGM	Approving increasing the issued capital & amending Articles No. 6 &
			7 of the company's bylaws.
1-Mar-23	PHDC	EGM	Discussing decreasing paid in capital by EGP120mn.
1-Mar-23		MSCI	MSCI's February 2023 Quarterly Index Review Effective Date.
5-Mar-23	MOIN	Cash dividend	Payment date for a dividend of EGP0.096/share (2nd installment).
9-Mar-23	OCDI	OGM	Approving financial statements ending 31 Dec. 2022 and discussing netting contracts.
15-Mar-23		IMF Review	First IMF review with Egypt (end-December 2022 quantitative targets).
15-Mar-23	SMFR	OGM	Approving financial statements ending 31 Dec. 2022 and the proposed dividends.
15-Mar-23	SMFR	EGM	Amending articles No. 31 & 56 of the company's bylaws.
16-Mar-23	FAIT	OGM	Approving financial statements ending 31 Dec. 2022 & board election.
18-Mar-23	SNFC	OGM	Approving financial statements ending 31 Dec. 2022.
18-Mar-23	SAUD	OGM	Approving financial statements ending 31 Dec. 2022 and the proposed dividends.
20-Mar-23	COMI	OGM	Approving financial statements ending 31 Dec. 2022 and the proposed dividends.
20-Mar-23	COMI	EGM	Amending some articles of the bank's bylaws.
20-Mar-23	DEIN	OGM	Board election.
20-Mar-23	ANFI	OGM	Approving financial statements ending 31 Dec. 2022.
20-Mar-23	ANFI	EGM	Discussing the continuation of the company.
21-Mar-23	ADIB	OGM	Approving financial statements ending 31 Dec. 2022 and the proposed dividends.
21-Mar-23	ADIB	EGM	Amending articles No. 39 & 40 of the bank's bylaws.

## **LATEST RESEARCH**

DATE	PUBLISHED REPORT
8-Feb-23	Alexandria Containers Handling [ALCN] – Breaking Higher Waves
29-Jan-23	STANDPoint - The Year of Adjustment; Our fundamental outlook for 2023
18-Dec-22	Elsewedy Electric [SWDY] – Turning Copper Into Gold
5-Dec-22	Commercial International Bank [COMI] - Still Spearheading
28-Nov-22	Abu Dhabi Islamic Bank - Egypt [ADIB] - Unmitigated Temerity
20-Nov-22	Alexandria Containers & Cargo Handling Co. [ALCN] - Gateway of the North
14-Nov-22	Obour Land for Food Industries [OLFI] – Wise and Clever
13-Nov-22	STANDPoint - Time to Catch Up; Updating our fundamental outlook
3-Nov-22	TAKEStock – Telecom Egypt [ETEL] – Life Above 40
19-Oct-22	Lecico Egypt [LCSW] – A Fragile Tile?
27-Sep-22	Commercial International Bank [COMI]: Commander-in-Chief
24-Sep-22	TAKEStock: The Egyptian Banking Industry - The RRR Effect
21-Sep-22	EGYPTBanks – The Causal Sequence
24-Aug-22	<u>Arabian Food Industries (Domty) – Core Coverage Report</u>



22-Aug-22	Credit Agricole Egypt [CIEB] – Core Coverage Update
31-Jul-22	Ghazl El-Mahalla Football Co. [GMFC] - IPO Update
14-Jun-22	Ghazl El-Mahalla Football Co. [GMFC] - In a League of Its Own
8-Jun-22	TAKEStock – Delta Sugar [SUGR] - Sweet and Sour
7-Jun-22	TAKEStock - Orascom Financial Holding [OFH] - Triple-Digit Upside
25-May-22	TAKEStock – The Egyptian Cement Industry - Gauging the Impact
23-May-22	Cairo for Investment & Real Estate Development [CIRA] - Head of the Class
19-May-22	MACROView – A New Game Plan
17-May-22	MACROView – All Uphill from Here
15-May-22	EGYPTBanks - Harness the Hike
15-May-22	TAKEStock – Hidden "valU"
28-Apr-22	MACROView – Din of Battle Getting Louder
17-Apr-22	MACROView – Before the Grand Storm
14-Apr-22	EFG Hermes Holding [HRHO] – Rating Cut on Withdrawal of FAB's Bid
12-Apr-22	MACROView – Mounting External Vulnerabilities
10-Apr-22	MACROView – Much Higher Inflation and Longer
24-Mar-22	EFG Hermes Holding [HRHO] – The Best Is Yet to Come
23-Mar-22	CI Capital Holding [CICH] – A Year to Remember
22-Mar-22	Orascom Construction [ORAS] – A Clear Devaluation Winner
10-Mar-22	MACROView – The Dizzying Speed
6-Mar-22	MACROView – On the Back Foot
2-Mar-22	MACROView – Calculating the Ferocity
1-Mar-22	Housing & Development Bank [HDBK] – Credit Provisions Flattened Earnings Growth



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