Ghazl El-Mahalla Football Co. [GMFC]

Sunday, 31 July 2022 / 1:30 pm CLT Egypt / Consumer Discretionary / Pre-IPO Note update



IPO Price (including issuance fees) Implied Market Cap EGP1.02/share

EGP200mn

Investment Rating Not rated **Not rated** Risk Rating

IPO Update

Subscription period extended, subscription ceiling raised

Subscription period extended: In view of summer holidays and the long Eid Al-Adha vacation in July, the subscription period for Ghazl El-Mahalla Football Co.'s [GMFC] EGP98mn capital increase has been extended through 14 August 2022. This should provide ample time for potential investors to consider the credentials of the investment.

Subscription ceiling raised: Simultaneously, subscription ceiling has been raised from 2mn shares to 15mn shares. Hence, the maximum amount of shares that any investor can subscribe is now 7.5x the initial amount.

Revenues and earnings assumptions recap: As previously stated in our Pre-IPO Note published on 14 June 2022:

- Revenues to grow at a 7-year CAGR of 13% to EGP155mn by 2030.
- EBITDA to grow at a 7-year CAGR of 27% to EGP70mn by 2030.
- Net income to grow at a 7-year CAGR of 22% to EGP67mn by 2030.

Valuation: The company's projections (as per its prospectus) imply the following valuation multiples at the subscription price:

- 2023 EV/revenues of 1.1x (vs. 7-year CAGR of 13%),
- 2023 EV/EBITDA of 5.5x (vs. 7-year CAGR of 27%), and
- 2023 P/E of 11.8x (vs. 7-year CAGR of 22%).

As such, GMFC's PEG ratio (P/E vs. earnings growth) as implied by the subscription price is 0.5x.

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Figure 1: IPO details

Shares outstanding (post-IPO)	200mn		
Offered stake	49.0%		
Offered shares	98mn shares		
IPO price *	EGP1.02/share		
Capital increase value	EGP98mn		
Public subscription per investor			
Min subscription (shares)	1,000		
Max subscription (shares)	15,000,000		
Allocation rate			
Up to 25,000 shares **	100%		
More than 25,000 shares	Pro rata		
Founders' lockup period * (for 80mn shares)	** 2 years		

^{*} Par value of EGP1/share in addition to issuance fees of EGP0.02/share.

Figure 2: IPO timeline

Event	Date
Subscription opened	12 June 2022
Subscription closes	14 August 2022

Source: IPO Prospectus.

Figure 3: GMFC's multiples

Multiples (based on the IPO price)	2023e	2024e	2025e
EV/Revenues	1.1x	0.5x	0.1x
EV/EBITDA	5.5x	1.4x	0.3x
P/E	11.8x	7.4x	4.7x

Source: IPO Prospectus, Prime Research.

^{**} If the quantity offered for subscription permits.

^{***} The contribution of both Misr Insurance Holding Co. and Misr Spinning & Weaving Co. Source: IPO Prospectus.

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