# **PRIME**Time

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# **More Earnings to Digest**

# 1. Today's Trading Playbook

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## **KEY THEMES**

Obour Land Food Industries [**OLFI**] has announced its consolidated Q1 2022 figures last Thursday. Below are our main takeaways for the quarter:

**Exceptional top line improvement:** Revenues grew 39% y/y to EGP924mn, posting a double-digit growth that we believe was due to both higher volumes and prices. White cheese volumes sold grew 23% y/y to 30,000 tons, whereas white cheese average prices rose to EGP28.5/kg (+15% y/y).

**Margins pressured:** Despite earnings growing by 30% y/y, margins came under pressure. We believe the GPM decline is a reflection to a worldwide rally in global commodity prices with higher skim milk powder (SMP) prices. GPM and NPM slipped by 1.9pp and 0.7pp to 22% and 10%, respectively.

**Top line diversity attempts:** Despite all attempts to diversify, OLFI's top line is still dominated by the cheese segment which continues to seize the largest contribution to revenues (94% of total revenues or EGP868mn). To the contrary, the juice & milk segment showed a decline in contribution to total revenues to represent 6% vs. 8% a year earlier, albeit with segment revenues increasing 4% y/y.

**Overweight and 12MPT maintained:** OLFI is trading at 2022e P/E of 6.8x. In view of Q1 2022 results, we maintain our Overweight rating for OLFI, with our 12MPT of EGP8.6/share (+42%). OLFI is one of the 15 stocks we had picked in our STANDPoint 2022 strategy outlook published on 30 January 2022.

Now, on to the top news and analysis for the day.





## 2. TOP NEWS & ANALYSIS

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## **MACRO NEWS**

**S&P and Fitch Ratings have both affirmed Egypt's BB and B+ credit ratings with a stable outlook,** despite surging food and energy prices caused by the war in Ukraine putting pressure on the country's finances, the two ratings agencies said last week. (Enterprise)

Egypt's budget deficit is expected to narrow to 6.8% by the end of the current fiscal year, the IMF said in its latest Fiscal Monitor Report. (IMF)

Egypt has signed major agreements with international companies to produce green energy in the Suez Canal Economic Zone in a step that could help turn the zone into a green energy hub. (Enterprise)

US conglomerate Honeywell is looking to invest around USD200mn in petrochemicals and the production of green fuels for aircraft in Egypt. (Ministry of Petroleum)

UAE-based fintech platform FlexxPay is expanding to Egypt. Meanwhile, Last week, China-backed fintech player OPay received preliminary approval from the Central Bank of Egypt (CBE) to issue pre-paid cards in partnership with Masria Digital Payments (MDP). Other Africa-focused fintechs such as Churpy and ImaliPay have said recently they are preparing to set up shop in Egypt. (Enterprise)

Around 55,000 tons of Indian wheat will be loaded from India's Kandla Port for shipment to Egypt on Friday. (Argus media)

## **CORPORATE NEWS**

Fawry's [FWRY] net earnings grew 13% to EGP186mn in 2021, implying a net margin of 11%. Such earnings growth came on the back of double-digit top line growth of 34% y/y to EGP1.66bn vs. EGP1.2bn a year before. Around 56% of revenue growth was driven by banking services, of which revenues grew 135% y/y to EGP411mn, contributing 25% to revenues (vs. 14% a year before). Total throughput value increased by 61.5% to EGP131bn in 2021, up from EGP81bn a year before. FWRY is currently trading at 2021 EV/EBITDA of 30x and P/E of 87x. (Company disclosure)

Abu Qir Fertilizers' [ABUK] latest OGM minutes suggested that the additional 10% local quota, which was placed back in November, is now canceled. As a way of background, back in November 2021, the Egyptian government revised local nitrogen fertilizers prices upward. The new regime back then necessitated fertilizers, in addition to their monthly quota, to sell an additional 10% of their output in the "free" local market, where prices are not subsidized. (Company disclosure)





**SODIC's [OCDI] consolidated net income in Q1 2022 surged 126%** y/y, yet dropped 56% q/q to EGP226mn, while revenue increased 40% y/y (-67%q/q) to EGP1.19bn. Furthermore, GPM upped to 42% (+9pp y/y). OCDI's excellent y/y KPIs are supported by a better delivery mix and improvement in operating profitability, though q/q performance drop was due to lower recorded Q1 2022 revenue vs. Q4 2021. Meanwhile, OCDI accounted for EGP3.74bn (+102%y/y) of gross contracted sales, representing 573 units sold. (Company disclosure)

Integrated Diagnostics Holdings [IDHC] net earnings in 2021 came at EGP1.5bn (+145% y/y) in line with our expectations. Stupendous bottom line growth came in light of 97% y/y growth in top line to EGP5.3bn. Furthermore, GPM improved to 54% (+3pp y/y). Growth in revenues took place on the back of 24% y/y growth in number of tests, coupled with a 53% growth in blended prices. IDHC is currently traded at 2021 P/E of 7.7x. We have an Overweight rating on IDHC, with our 12MPT of EGP28.9/share (+ETR 51%). IDHC is one of the 15 stocks we had picked in our STANDPoint 2022 strategy outlook published on 30 January 2022. (Company disclosure)

Abu Auf is postponing its IPO to the second half of 2022, due to the market changes upon the Russia-Ukraine war. (Enterprise)

## **GLOBAL NEWS**

The European Central Bank should raise interest rates soon and has room for up to three hikes this year, ECB policymaker Martins Kazaks told Reuters, joining a chorus of policymakers calling for a swift exit from stimulus. (Reuters)

The Bank of Japan is set to maintain ultra-low interest rates on Thursday and hold off from major tweaks to its dovish policy guidance, as rising raw material costs force it to focus on underpinning a fragile economic recovery. (Reuters)



# 3. CHART OF THE DAY

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Source: company reports.

Fawry's **[FWRY]** Q4 2021 results showed a notable y/y growth in revenue of 37% compared to Q4 2020. Meanwhile, Sequential growth came at 4% compared to Q3 2021.

## 4. MARKETS PERFORMANCE

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					1					·	
Curre	Current equity market cap (EGPbn) 688.9				Equity turnover (EGPmn): Last, ytd avg.			981.3	1,338.8		
				daily chg.	ytd chg.					daily chg.	ytd chg.
Н	7	EGX 30	10,548.14	0.99%	(11.72%)	<b>\</b>	7	Gold	1,897.83	(1.75%)	4.13%
	7	EGX 30 TR	4,246.48	1.06%	(9.97%)		7	Silver	23.62	(2.16%)	1.96%
	71	EGX 70 EWI	1,831.32	4.72%	(16.83%)	8	71	Brent Oil	102.32	1.25%	35.62%
	7	EGX 100 EWI	2,767.75	3.78%	(14.97%)		7	WTI	98.54	0.94%	34.53%
	7	DFMGI	3,653.60	(0.79%)	14.32%	•	71	Natural Gas	6.67	3.00%	84.16%
	7	ADSMI	10,042.96	(0.88%)	18.31%	EGP	71	USD/EGP	18.56	0.06%	(15.32%
580	7	TASI	13,543.25	0.60%	20.05%	€	7	EUR/USD	1.07	0.06%	(5.73%)
	7	QE Index	13,764.05	(1.59%)	18.39%	£	71	GBP/USD	1.27	0.05%	(5.80%)
<b>*</b>	7	S&P 500	4,296.12	0.57%	(9.86%)	¥	7	USD/JPY	128.14	0.28%	(10.07%
	7	Dow 30	34,049.46	0.70%	(6.30%)	Ħ	71	6M TB yield	13.47	39	74
	7	NASDAQ	13,004.85	1.29%	(16.88%)		7	1Y TB yield	13.41	(9)	64
	7	VIX	27.02	(4.22%)	56.91%		7	10Y TB yield	14.71	(0)	32
0	7	STOXX 50	3,757.59	(2.15%)	(12.58%)	16	71	2Y TB yield	2.63	1	250
EM	7	MSCI Emerging	1,046.04	(2.75%)	(15.09%)		7	10Y TB yield	2.83	(4)	190
FM	7	MSCI Frontier	587.32	(2.09%)	(11.77%)		7	30Y TB yield	2.89	(0)	123

<sup>\*</sup> As of market close, except for commodities and currencies at 8.3am CLT. Change in Treasuries is in basis points. Source: Bloomberg, CBE.

# **5. Latest EGX Valuation Multiples**

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<u>Find out</u> how your favorite stocks compare to the rest of the market.





# 6. KEY DATES

DATE	TICKER	TYPE	EVENT
26-Apr-22	PHAR	Cash dividend	Date for paying out a dividend of EGP1.5/share (1st installment).
26-Apr-22	ETEL	Cash dividend	Date for paying out a dividend of EGP1.00/share.
26-Apr-22	MIPH	OGM	Approving financial statements and other agenda items.
26-Apr-22	RMDA	Cash dividend	Date for paying out a dividend of EGP0.009/share.
26-Apr-22	OCPH	Cash dividend	Date for paying out a dividend of EGP4.00/share.
26-Apr-22	ELSH	OGM	Approving financial statements ending 31 Dec. 2021 and the
			proposed dividends.
26-Apr-22	ELSH	EGM	Approving increasing the issued capital & amending Articles No. 6 &
26 4 22	FCCI1	OCM	7 of the company's bylaws.
26-Apr-22	EGCH	OGM	Approving the 2022/23 budget.
26-Apr-22	BTFH	OGM	Approving financial statements ending 31 Dec. 2021 and other agenda items.
26-Apr-22	BTFH	EGM	Discussing the continuation of the company.
26-Apr-22	SCEM	OGM	Approving financial statements ending 31 Dec. 2021 and other
26-Apr-22	SCEM	EGM	agenda items. Amending Article No. 26 of the company's bylaws.
27-Apr-22	EFID	Cash dividend	Date for paying out a dividend of EGP0.277/share.
27-Apr-22	KZPC	Cash dividend	Date for paying out a dividend of EGP4.00/share.
27-Apr-22	ELKA	OGM	Approving financial statements ending 31 Dec. 2021 & netting
'			contracts.
27-Apr-22	ADPC	OGM	Approving financial statements ending 31 Dec. 2021 & netting contracts.
27-Apr-22	AIH	OGM	Approving financial statements ending 31 Dec. 2021 and other agenda items.
28-Apr-22	MCRO	Cash dividend	Date for paying out a dividend of EGP6.900/share.
28-Apr-22	CCRS	EGM	Amending Articles No. 4, 5 & 21 of the company's bylaws.
30-Apr-22	DOMT	OGM	Approving financial statements ending 31 Dec. 2021 and other agenda items.
3-4 May-2022		FOMC	Determining policy rate & monetary stance.
8-May-22	NINH	Cash dividend	Deadline for eligibility for a dividend of EGP0.05/share.
8-May-22	OIH	OGM	Approving financial statements ending 31 Dec. 2021 and the proposed dividends.
9-May-22	MOIL	EGM	Discussing capital reduction and amending article No.4 of the
			company's bylaws.
9-May-22	NINH	Cash dividend	Ex-dividend date for EGP0.05/share.
9-May-22	NEDA	OGM	Approving financial statements ending 31 Dec. 2021 and other agenda items.
9-May-22	ABUK	Cash dividend	Deadline for eligibility for a dividend of EGP1.00/share.
10-May-22	ABUK	Cash dividend	Ex-dividend date for EGP1.00/share.
11-May-22	ELKA	OGM	Approving financial statements ending 31 Dec. 2021 and the proposed dividends.
11-May-22	NINH	Cash dividend	Date for paying out a dividend of EGP0.05/share.

# 7. LATEST RESEARCH

DATE PUBLISHED REPORT



17-Apr-22	MACROView – Before the Grand Storm
14-Apr-22	EFG Hermes Holding [HRHO] – Rating Cut on Withdrawal of FAB's Bid
12-Apr-22	MACROView – Mounting External Vulnerabilities
10-Apr-22	MACROView – Much Higher Inflation and Longer
24-Mar-22	EFG Hermes Holding [HRHO] – The Best Is Yet to Come
23-Mar-22	CI Capital Holding [CICH] – A Year to Remember
22-Mar-22	Orascom Construction [ORAS] – A Clear Devaluation Winner
10-Mar-22	MACROView – The Dizzying Speed
6-Mar-22	MACROView – On the Back Foot
2-Mar-22	MACROView – Calculating the Ferocity
1-Mar-22	Housing & Development Bank [HDBK] – Credit Provisions Flattened Earnings Growth
27-Feb-22	Export Development Bank of Egypt [EXPA] – A Year to Forget
22-Feb-22	Commercial International Bank (CIB) [COMI] – 2021, a Grand Finale
21-Feb-22	Crédit Agricole Egypt (CAE) [CIEB] – Non-Interest Income Saves the Day
20-Feb-22	Abu Dhabi Islamic Bank - Egypt [ADIB] - Wise Utilization Enhances Profitability
17-Feb-22	Al Baraka Bank Egypt [SAUD] – Earnings Pressured by Higher Cost of Risk
16-Feb-22	MACROView – A Soothing Message From the CBE and Our Takeaways
14-Feb-22	Abu Qir Fertilizers [ABUK] – Another Record-High Quarter
13-Feb-22	Misr Chemical Industries [MICH] – Annually Wild, Quarterly Tamed
10-Feb-22	MACROView – Ebb and Flow
10-Feb-22	MACROView – The Cloudy Year Has Just Begun
9-Feb-22	Elsewedy Electric [SWDY] – Ending 2021 on a Good Note
8-Feb-22	MACROView – A Fall in Disguise
7-Feb-22	Macro Group Pharmaceuticals [MCRO] – Not the Usual Pharma Stock
1-Feb-22	MACROView – The Ripple Effect
31-Jan-22	Obour Land For Food Industries [OLFI] – Double-Digit Growth Complements a Resilient Story
30-Jan-22	STANDPoint - Egypt Valuation Repertoire — 2022 Outlook
12-Jan-22	QNB Alahli [QNBA] – Slow Earnings Pace Despite Assets Growth
10-Jan-22	MACROView – The Last Reading Ahead of a Cloudy Year
30-Dec-21	EGYPTCeramics – From Dusk to Dawn
26-Dec-21	Obour Land For Food Industries [OLFI] - A Play on Consumption Recovery
22-Dec-21	MACROView – The Return of the 'Vigilante'



14-Dec-21	MACROView – When "Bad" Inflation Clouds the Path of "Good" Inflation
9-Dec-21	MACROView – Another Retreat Until Further Notice
8-Dec-21	MACROView – For Stormy Days, Eyes on the Ball
7-Dec-21	EGYPTBanks – Takeoff Time
5-Dec-21	MACROView – Searching for Lost Momentum
21-Nov-21	TAKEStock – Nitrogen Fertilizers Local Price Hike
17-Nov-21	EFG Hermes Holding [HRHO] – Earnings Growth Skyrocketing ex-One-Offs
17-Nov-21	Orascom Construction [ORAS] – BESIX – Back on Track Again
15-Nov-21	B Investments Holding [BINV] – Growth Dented Across the Board – Take 2
15-Nov-21	Elsewedy Electric [SWDY] – A Quarter to Forget?
14-Nov-21	Misr Chemical Industries [MICH] – A Healthy Kick-off to a Promising Year
14-Nov-21	Abu Qir Fertilizers [ABUK] – A "One-of-a-Kind" Quarter
14-Nov-21	Commercial International Bank [COMI] – Elegant Earnings Growth on All Fronts
10-Nov-21	MACROView – The Calm Before the Storm, or Maybe Not
10-Nov-21	Cl Capital Holding [CICH] – Record-Breaking Quarter
7-Nov-21	Crédit Agricole Egypt (CAE) [CIEB] – Earnings Recover on Lower Provisions
4-Nov-21	MACROView – Underlying Strength, but Gathering Headwinds
3-Nov-21	MACROView – Gathering Clouds
1-Nov-21	TAKEStock – Separating the Wheat from the Chaff
31-Oct-21	TAKEStock – Natural Gas Price Hike
19-Oct-21	MACROView – The Storm Is Gone but the Headwinds Persist
13-Oct-21	e-finance [EFIH] – An Eye-Opening IPO
10-Oct-21	MACROView – Walking a Tightrope
6-Oct-21	MACROView – On "Risk Control" Mode
6-Oct-21	MACROView – The Tortuous Path to Recovery
19-Sep-21	TAKEStock – Consumer Staples (Food & Beverage) – All You Can Eat Festival
15-Sep-21	MACROView – Deciphering the Din of Battle
14-Sep-21	TAKEStock – Orascom Investment Holding [OIH] — Monetization at Play
9-Sep-21	MACROView – Hot Summer Winds
7-Sep-21	MACROView – The Global Blessing Windfall
6-Sep-21	MACROView – Tempered, But Cautious, Optimism
5-Sen-21	Misr Chemical Industries [MICH] – Nice While It Lasted



29-Aug-21	<u>Orascom Construction [ORAS] – Recovery on Track Although Below Estimates</u>
24-Aug-21	Abu Qir Fertilizers [ABUK] – When the Stars Align
18-Aug-21	EFG Hermes Holding [HRHO] – Solid Business, Strong Financial Growth
17-Aug-21	Elsewedy Electric [SWDY] – Impressive Set of Results
17-Aug-21	Commercial International Bank [COMI] – Adjustment Post Stock Dividend
16-Aug-21	B Investments Holding [BINV] – Growth Dented Across the Board
11-Aug-21	Crédit Agricole Egypt (CAE) [CIEB] – Non-Interest Income Heals Earnings Growth
10-Aug-21	MACROView – July's Feverous Inflation
9-Aug-21	CI Capital Holding [CICH] – Robust Exit Saves the Day
5-Aug-21	MACROView – The Sky Is No Blue
4-Aug-21	MACROView – Constrained Recovery
26-Jul-21	EFG Hermes Holding [HRHO] – FV and 12MPT Adjustment to Bonus Share Action
13-Jul-21	Commercial International Bank [COMI] – Tamed Credit Provisions Spur Annual Growth
8-Jul-21	MACROView – Inflation Edged Up, As Expected
8-Jul-21	MACROView – External Buffers Still Powering Ahead
6-Jul-21	MACROView – A Steady and Slow Recovery in the Making
5-Jul-21	Abu Qir Fertilizers [ABUK] – Talking U
16-Jun-21	B Investments Holding [BINV] – Strong Financials, Growing Investments
14-Jun-21	Al-Shams Housing & Development [ELSH] – Earnings Flattened by Factoring Cost
10-Jun-21	MACROView – Inflation Risk Rising, but Still Within Target
8-Jun-21	TAKEStock – Telecom Egypt [ETEL] – Show Me the Dividends
6-Jun-21	MACROView – Further Enhancement
3-Jun-21	MACROView – Contraction Eased
23-May-21	Orascom Construction [ORAS] – Earnings Short of Our Estimates
23-May-21	CI Capital Holding [CICH] – Earnings Dented by One-off ESOP Expense
22-May-21	Commercial International Bank [COMI] – Earnings Growth Driven by Lower Provisions
20-May-21	Crédit Agricole Egypt (CAE) [CIEB] – Slowing Lending Inhibits Earnings Growth
20-May-21	EFG Hermes Holding [HRHO] – Recovery Signs; Back on Track
18-May-21	B Investments Holding [BINV] – Exits Kick Off, Unlocking Value
18-May-21	Elsewedy Electric [SWDY] – Financials promise a buoyant year ahead
17-May-21	Misr Chemical Industries [MICH] – Another Chapter of Strong Annual Growth
11-May-21	MACROView – Inflation Eased but Stage Still Set for a Pick-Up





9-May-21 <u>MACROView – Stability Prevailed</u>

6-May-21 MACROView – The Road to Recovery Gets Longer



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