# **B Investments Holding [BINV]**

Monday, 15 November 2021 / 4:00 pm CLT Egypt / Non-Banking Financials / Q3 2021 Results



Price EGP11.63 at close of 15 Nov 2021

Fair Value EGP15.5 set on 18 May 2021 **12M PT EGP16.7** (+44%) set on 18 May 2021

# **Growth Dented Across the Board - Take 2**

Overweight and 12M PT maintained

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# Earnings remain below our estimates on lower share of profits:

B Investments Holding's [**BINV**] 9M 2021 results came in weaker than expected and compared to a year ago. BINV registered nearly zero earnings in Q3 2021, having reported earnings of EGP72.92mn (-53% y/y) in 9M 2021 (+0.6% vs. H1 2021). Revenues amounted to EGP112mn (-41% y/y) in 9M 2021. The drop in revenues was a result of lower share of profits from BINV's investment companies, contributing only EGP24.4mn (-75% y/y). Still, BINV's cash position remained healthy at EGP453mn (24% of market cap). In addition, BINV continues to maintain a debt-free balance sheet with a TTM ROAE of 11%.

**Slower growth across the board for the second consecutive quarter:** BINV's investment companies' performance exhibited slower growth in 9M 2021, as follows:

- MNHD's contribution of BINV's share of profits was more than halved versus a year ago from EGP41mn to EGP16mn. In 9M 2021, MNHD's pre-sales dropped to EGP2.7bn (-40% y/y), while its bottom line dropped to EGP250mn (-60% y/y).
- **Gourmet** contributed a loss of EGP18.5mn (vs. a profit of EGP22.5mn a year ago). With expansion plans being executed, Gourmet is gearing up for its new growth cycle. In Q3 2021, revenues increased to EGP246mn (+18% y/y) and EBITDA advanced to EGP14mn (+55% y/y). However, EBITDA fell 33% y/y to EGP49mn in 9M 2021 despite 12% higher revenues of EGP697mn.
- **Total Egypt** merely showed of recovery in sales volume, increasing slightly in 9M 2021 by 4% y/y to 1.8mn tons, still below pre-COVID-19 levels. Revenues increased to EGP16.2bn (+6% y/y) in 9M 2021 on higher volumes and fuel prices hikes.
- **Giza Systems**' revenues jumped to EGP3bn (+34% y/y) in 9M 2021, while gross profit flattened y/y at EGP378mn as GPM narrowed from 16.6% to 12.4% as a result of delays in the implementation of some high-margin integration projects.
- **Ebtikar** has achieved a 66% y/y growth in transactions value to EGP22.4bn in 9M 2021. In our <u>Core Coverage Report</u>, we valued the two e-payment companies at a combined EGP2.9bn (EGP442mn of which is attributed to BINV). Ebtikar's IPO was initially planned to be executed before end of year.
- Basata Financial Holding's Tamweel Group has seen loan originations increase by 35% y/y to EGP1.5bn with mortgage activities having the lion's share. However, Basata Microfinance saw its portfolio size shrink by end of September 2021 to EGP146mn, with loans loss provisions (LLP) as high as 19.9%.
- Infinity Solar distributed USD600k in 9M 2021, lifting revenues by EGP9.4mn.

# **KEY STOCK STATISTICS**

Shares outstanding (mn)	160
Free float	49%
Market Cap (EGPmn)	1,861
Market Cap (USDmn)	119
52w range	EGP10.01-18.68
EGP100 invested since IPO	EGP133
TTM EPS	EGP1.29
TTM P/E	9.0x
TTM P/B	0.9x
2021e P/E	8.13x
2021e P/B	0.84x
Last fiscal year's DPS	EGP1.25
Dividend yield	10.8%
3Y beta	0.54
3Y Proj. EPS CAGR	1%

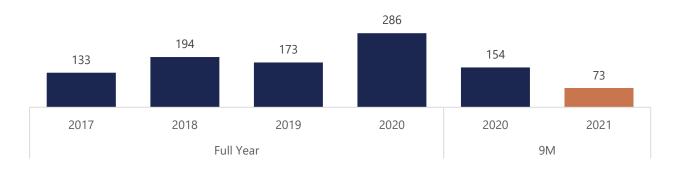


**Overweight and 12M PT maintained:** BINV is currently traded at TTM P/E of 9.0x and P/BV of 0.92x. While Q3 2021 results came below our expectations, we look forward to BINV's investment companies' improved performance in Q4 2021 and Ebtikar's IPO to support its financials and hence valuation. Thus, we maintain our Overweight rating and 12M PT at EGP16.7/share (+44%).

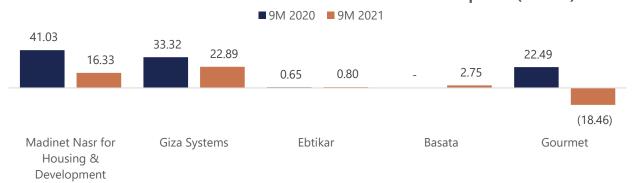
### **Results in Charts**



## **BINV Net Profit (EGPmn)**



## BINV's Share of Profits from Investment Companies (EGPmn)



Source: Company reports, Prime Research.

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