Orascom Construction [ORAS]

Sunday, 29 August 2021 / 11:30 am CLT Egypt / Industrials / Q2 2021 Results



Price EGP74 at close of 26 Aug 2021 Fair Value EGP126 set on 12 Apr 2021 12M PT EGP146 (+97%) set on 12 Apr 2021



Recovery on Track Although Below Estimates

Overweight and 12M PT Maintained

Recovery led by MENA: Orascom Construction's [ORAS] Q2 2021 net income after minorities jumped 143% y/y to USD23.8mn (vs. our estimates of USD29mn), driven by a strong performance across the MEA region, United States, and BESIX. Such performance was driven by an expansion in margins across all segments. MEA's net income jumped 33.5% y/y to USD22.3mn in Q2 2021, while the U.S. posted a net income of USD1.7mn compared to only USD0.2mn in Q2 2020. Meanwhile, total revenues increased by 9.7% y/y to USD868.3mn (vs. our estimates of USD826mn), driven by the strong performance of MENA which in Q2 2021 which more than offset the 18.5% y/y drop in U.S. revenues to USD259.7mn.

BESIX still incurring losses: BESIX continued to report a net loss in Q2 2021, albeit narrowing to USD0.2mn compared to a net loss of USD7.1mn in Q2 2020. BESIX managed to maintain a decent standalone backlog of EUR4.2bn. BESIX's management expects that the efforts invested in BESIX will pay off to record a profitable H2 2021 and achieve the turn around story they are looking for.

Strong backlog supported by healthy new awards: In H1 2021, ORAS's backlog (excluding 50% of BESIX) increased 8.5% y/y to USD5.9bn, with new awards jumping 36% y/y to USD1.8bn. New awards in Q2 2021 grew 57% y/y to USD1.1bn, contributing 63% of H1 2021. This was driven by the U.S. (mainly in data centers) which contributed 69% of Q2 2021 new awards.

Improving margins y/y; maintaining a net cash position: EBITDA margin improved to 5.7% in Q2 2021 vs. 4.4% a year before, while net margin improved to 2.7% vs. 1.2% in Q1 2020. The margin improvement was supported by both the MEA region and the U.S. ORAS managed to have a net cash position of USD151mn at end of Q2 2021, 8% higher q/q—a healthy war chest against potential risk in view of any COVID-19-related disruptions.

Overweight and 12M PT maintained: ORAS is trading at a TTM P/E and EV/EBITDA of 5.3x and 2.2x, respectively. We maintain our 12M PT at EGP146/share (+97%) and hence our Overweight rating. We see the significant recovery in H1 2021 driven in part by the low base effect. However, we expect a stronger recovery in H2 2021 with the completion of major projects in the water sector and a return to profitability at BESIX.

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Source: Bloomberg

KEY STOCK STATISTICS

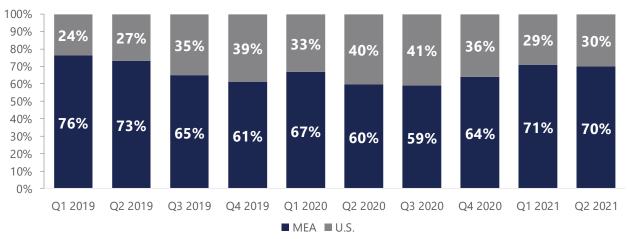
KET STOCK STATISTICS	
Shares outstanding (mn)	116.8
Free float	23.7%
Market Cap (EGPmn)	8,640
Market Cap (USDmn)	550
52w range	102.80-66
EGP100 invested 5y ago	151
TTM EPS	USD0.89
TTM P/E	5.3x
2021 EPS	USD0.97
2021 P/E	4.8x
2021e EV/EBITDA	2.2x
Last fiscal year's DPS	USD0.42
Dividend yield	9%
5Y beta	1.1
5Y Proj. EPS CAGR	11%

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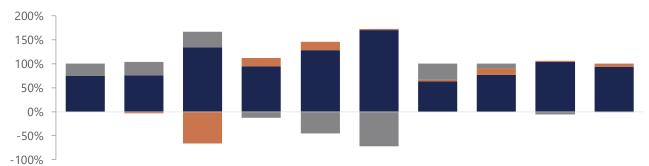


Results in charts





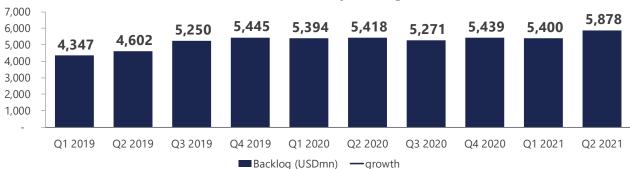
ORAS Net Profit Breakdown



Q1 2019 Q2 2019 Q3 2019 Q4 2019 Q1 2020 Q2 2020 Q3 2020 Q4 2020 Q1 2021 Q2 2021







Financial Summary

USDmn	Q2 2021	Q2 2020	y/y	Q2 2021e	Variance	2021e	% achieved
Backlog (ex-50% of BESIX)	5,878	5,418	8%	na		5,273	111%
Revenues	868	791	10%	826	5%	3,321	51%
EBITDA	49	35	40%			197	51%
Net income	24	10	143%	29	-18%	113	42%

Source: Company reports, Prime Research.

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