## **CI Capital Holding** [CICH]

Sunday, 23 May 2021 / 2:30 pm CLT Egypt / Non-Banking Financials / Q1 2021 Results



Price EGP3.23 at close of 23 May 2021

Fair Value EGP5.2 set on 14 Jan 2021 **12M PT EGP6.0** (+86%) set on 14 Jan 2021

Investment Rating Overv



## **Earnings Dented by One-off ESOP Expense**

**Diversification Paying Off** 

**Normalized, growth comes to light:** CI Capital Holding's [**CICH**] total revenues grew 8% y/y to EGP560mn in Q1 2021, backed by solid performance in its investment banking platform as well as a diversified NBFS platform's revenue stream. Bottom-line losses hit EGP17mn due in full to a one-off expense of EGP150mn related to an ESOP triggered by Banque Misr's mandatory tender offer (MTO). Normalized, bottom line would swing to EGP133mn (+48% y/y). Meanwhile, a normalized TTM ROAE would hit 17%, in line with our 2021 expectations.

**Healthier investment banking:** IB platform showed signs of recovery after a quiet year for investment banking activities and a turbulent one for capital market in 2020. IB platform revenues surged 9% to EGP93mn on the back of solid investment banking activities, with Taaleem's [**TALM**] IPO off the table. Moreover, asset management's AUMs grew to EGP11.2bn (+31% y/y), 70% of which is in money markets and fixed income. CICH's brokerage market share dropped to 5.7% (from 9.8% in Q1 2020) to rank 4<sup>th</sup> (from 2<sup>nd</sup> in Q1 2020), as institutional investors scaled down their activity. We still see clear opportunities for CICH's IB platform in 2021 with the capital market anticipated to recover.

**Diversified NBFS paying off:** Total revenues at **Corplease**, CICH's leasing arm, dropped to EGP282mn (-9% y/y), while its outstanding portfolio grew to EGP9bn (+16% y/y) with a market share of 17.54% in Q1 2021. However, NIM contracted to 3.6% from 4.3% as a result of policy rate cuts and compressed margins. Corplease's bottom line grew to EGP64mn (+29% y/y) as a result of provisions reversals of EGP12mn. Also, the outstanding portfolio of **Reefy**, CICH's microfinance arm, jumped to EGP1.2bn (+40% y/y). Meanwhile, revenues grew to EGP129mn (+35% y/y), and the bottom line increased to EGP41mn (+18% y/y). ROE and NIM reached 61% and 38%, respectively. Reefy's solid performance promise a healthy and a diversified NBFS platform. Nonetheless, **Souhoola** (CICH's consumer financing arm) is still a loss-making venture, while **CI Mortgage** (CICH's mortgage finance arm) continues to eke out net income, having broken even back in Q3 2020.

**Overweight and 12M PT maintained:** CICH is currently traded at a P/E of 8.7x and a P/BV of 1.2x. In view of Q1 2021 results, we maintain our 12M PT at EGP6.0/share (+30%). CICH's normalized earnings would be in line with our expectations for the year, relying on a recovery in IB platform as well as a boost blessed by diversification to the NBFS platform.

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Source: Bloomberg

#### KEY STOCK STATISTICS

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Shares outstanding (mn)	1,000
Free float	63.3%
Market Cap (EGPmn)	3,230
Market Cap (USDmn)	206
52w range	EGP4.70-2.87
EGP100 invested 5y ago	EGP84
TTM EPS	EGP0.37
TTM P/E	8.7x
TTM P/B	1.2x
2021e P/E	10.5x
2021e P/B	1.6x
Last fiscal year's DPS	EGP0
Dividend yield	0%
5Y beta	1.04
3Y Proj. EPS CAGR	20%

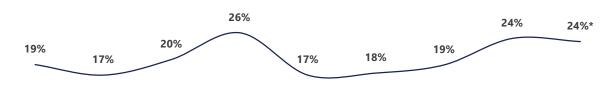
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## **Results in Charts**





Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021

<sup>\*</sup> Normalized NPM

## **Revenues Contribution % by Platform**



Operational/Financial KPIs								
IB Platform	Q1 2020	Q1 2021	% Change					
Investment Banking Revenues (EGPmn)	19.6	27.8	42%					
Asset Management AUMs (EGPbn)	8.4	11.2	33%					
Brokerage's Market Share	9.6%	5.5%	-43%					
NBFS Platform	Q1 2020	Q1 2021	% Change					
Leasing O/S Portfolio (EGPbn)	7.8	9.0	15%					
Microfinance O/S Portfolio (EGPmn)	824	1,153	40%					
Consumer Finance Merchants Registered	na	728	na					
Mortgage Finance O/S Portfolio (EGPmn)	na	143	na					

Source: Company reports, Prime Research.

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